Getting Ready for an Open House

We have an Open House planned at your home and would like to share a few details for getting ready:

Treat the Open House similar to a showing...Tidy up...company is coming

- Fresh towels in bathrooms & run the vacuum over the floors
- Fresh flowers on the table are a nice touch
- Some sellers choose to bake (or put the bread maker on) just before the Open House so that there is a faint, yummy smell of baking.

Plan to leave your home approximately 20 minutes prior to the start of the Open House.

After we have placed the Open House signs we will arrive a few minutes prior to start time and turn on all lights and some easy listening music. We keep a log regarding all visitors who attend with notes about their comments.

Before we leave, we will place this log in the silverware drawer. We will turn off all lights and music etc. when we leave.

We will typically lockup/close up on the planned time, but on occasion, may have buyers who linger. If you think someone might still be in the house, it's best to wait until the coast is clear.

Open House attendance always varies. We are ready for "Company " and hoping that they come to visit.

We find that buyers will use an Open House as a way to get to see a home (after they have studied it on MLS), and then if they like it, they will bring their Realtor back for another showing, to revisit the home.

Here's to a very successful Open House!